

DANNY SILGUERO

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PROFILE

- Proven record of establishing high standards, and developing measurement tools to ensure compliance.
- Season professional with **over 25 years of Banquet Hotel experience** and extensive diversified training ability promoting and efficient team environment.
- A strong record of achievement in providing the necessary management and personal motivation expertise to ensure stream lined operations, customer satisfaction.
- Excellent communication skills couples with the ability to effectively establish and maintain rapport with all levels of personal, management and client.

EXPERIENCE

AUSTIN MARRIOTT NORTH – BANQUET MANAGER

2006 – 2011

512-733-6767

Round Rock, Texas

- Managed over 15,000 sq ft of meeting space
- Led a team of 1 Banquet Captain and 5 full time servers, 4 houseman, 10 on call servers
- 4 bartenders
- Ordered liquor weekly
- Ordered equipment, linen, tables, chairs, staging and all specialty items for banquet department
- Conducted monthly meetings and developed a standard training program for all levels of banquet staff
- Controlled labor hours by preparing SMART weekly work schedules based on weekly revenue
- Controlled and evaluated monthly inventory on glass, china, silverware, linen and liquor for the banquet department
- Managed staff and procedures during Easter and Mother's Day Brunches that served over 600 each.
- Very well versed in traditions and needs of Ethnic Wedding: Hindu, Muslim and Pakistani

OMNI BAYFRONT/MARINA – BANQUET SUPERVISOR

2005-2006

361-887-1600

Corpus Christi, Texas

- Managed over 40,000 sq ft of meeting space combined properties
- Led a team of: 2 Assist. Banquet Managers, 5 Banquet Captain, 2 Houseman Captains, 33 full time servers, 16 houseman, 35 on-call servers due to "cater out" events

- Ordered liquor weekly and equipment needed for banquet department
- Conducted monthly meetings and developed a standard training program for all levels of banquet staff
- Controlled labor hours by preparing weekly work schedules based on catering revenue
- “Cater-out” for 2-1700 guests within the Corpus Christi Area.
- Controlled and evaluated monthly inventory on glass, china, silverware, linen and liquor for the banquet department

OMNI CNN HOTEL – BANQUET MANAGER

2004-2005

404-659-000

Atlanta, GA.

- Managed over 120,000 sq ft of convention meeting space
- Led a team of: 4 Assist. Banquet Managers, 8 Banquet Captain, 3 Houseman Captains, 40 full time servers, 25 houseman, 8 full time bartenders, 4 bar back, 25 on-call servers
- Ordered liquor weekly
- Ordered equipment, linen, tables, chairs, staging and all specialty items for banquet department
- Conducted monthly manager meetings, resume meetings and pre-conventions meetings with clients and catering staff
- Developed a standard training program for all levels of banquet staff
- Controlled labor hours by preparing weekly work schedules based on catering revenue
- Controlled and evaluated monthly inventory on glass, china, silverware, linen and liquor for the banquet department

OMNI S.A HOTEL – BANQUET MANAGER

1995-2004

210-691-8888

San Antonio, Texas

- Managed over 23,000 sq ft of meeting space
- Led a team of: 1 Assist. Banquet Managers, 3 Banquet Captain, 1 Houseman Captains, 15 full time servers, 8 houseman, 10 on-call servers
- Ordered liquor weekly and equipment needed for banquet department
- Conducted monthly manager meetings, resume meetings and pre-conventions meetings with clients and catering staff
- Developed a standard training program for all levels of banquet staff
- Controlled labor hours by preparing weekly work schedules based on catering revenue
- Controlled and evaluated monthly inventory on glass, china, silverware, linen and liquor for the banquet department
- Very well versed in traditions and needs of Jewish Weddings

OMNI BAYFRONT – BANQUET MANAGER

1989-1995

361-887-1600

Corpus Christi, Texas

OMNI MARINA – BANQUET SERVER/BANQUET CAPTAIN/BANQUET MANAGER 1986-1989

361-882-1700

Corpus Christi, Texas

EDUCATION/SKILLS

Marriott Food and Beverage Training for the 21st Century-Dallas, Texas

2010

Marriott Banquet Manager Training

2006

Marriott Catering Seminar

2006

Roy Miller High School Diploma

1985

AWARDS

Manager of the Month; Dec. 2007, April 2009, June 2010, January 2011 Austin Marriott North

Safety Award Accident Free 1991 OMNI SA Hotel

Manager of the Year 1991 OMNI SA Hotel

Takeover Performance Interstate Hotels 1989 OMNI SA Hotel

Employee of the Year 1988 ONMI SA Hotel

References upon request